As per **NEP** syllabus For KUD and other Universities in Karnataka State

PRINCIPLES OF MARKETING

As Per B.Com 1st Semester







As Per NEP Syllabus For KUD and Other Universities in Karnataka State

PRINCIPLES OF MARKETING

B.Com. Ist Semester

Author : Dr. Ravi C. S.

M.COM., M.Phil., Ph.D.

Assistant Professor and Head Department of Commerce Shri Annadaneshwar Arts Science & Commerce College and P.G. Centre, Naregal - 582119, Gadag-District

> Bengaluru Kannada Books Authority's Best Publication of 2017 Awardee



Principles of Marketing : by : Dr. Ravi C. S., Published by Smt. Annapurna M. Menasagi on behalf of Vidyanidhi Prakashana 'Nanasu' Opp : Old Govt. Hospital, SP Gadag Compound, J.T Math Road, Gadag-582 101. email : vidyanidhiprakashana@gmail.com Phone : (08372)237527, 277527, f) vidyanidhi1973

Publishers :

Jayadev M. Menasagi Nagaraj M. Menasagi

© All Rights Reserved by - Publishers & Authors

First Edition: 2022

Paper : 58 GSM Copies : 500 Pages : 8 + 164 = 172

Price : 140-00

Authorised Distributors : **Sri Sivakumar Agency®** Station Road, Near Mahendrakar Circle, Gadag - 582101. 🕾 : 08372 - 237527

ISBN: 978-81-910872-2-3

Type Setting : Sai Graphics Gadag,

Cover Design : Guru Artz Hubballi,

Printed by : Maima Akashara Mudrana J. T. Math Road Gadag.

About the Author

Dr. Ravi C.S is currently working as Assistant Professor in Department of Commerce and the Head. Shri Annadaneshwar Arts, Science and Commerce College and P.G Centre, Naregal Gajendragad Taluk, Gadag District. He did M.Com., M.Phil and Ph.D from Kuvempu University. He has 15 years of experience in teaching both at U.G and P.G level with Taxation and Accounting as his specialization. He has published research articles in various reputed National Journals. He has presented papers in various International and National Conferences and also participated in various Workshops in State and National level. His books published are Accounting and Theory Practice, Principles of Management, Cost Management, Management of Banking and Operations, Entrepreneurship Development. He is Life Member of Indian Commerce Association and Indian Accounting Association. He has been a member of various committees in the college. At present, He is a UGC coordinator and member of college IQAC and convener for college development

ISBN 978-81-910872-2-3

Authorised Distributors SRI SIVAKUMAR AGENCY Station Road, Mahendrakar Circle, Gadag - 582 101 Karnataka State (India) Tel. : 08372 - 237527 e-mail : vidyanidhiprakashana@gmail.com vidyanidhi1973